

PRESENTATION BY DR CONSTANTIN MARAKHOV



# GROWING A **SUSTAINABLE** FUTURE FOR AQUAFARMING USING **MYCELIUM TECHNOLOGY**

OCEANOVATION FESTIVAL, JUNE 19 2024



# THE OCEANS ARE RUNNING OUT OF FISH WATERS ARE MORE AND MORE POLLUTED

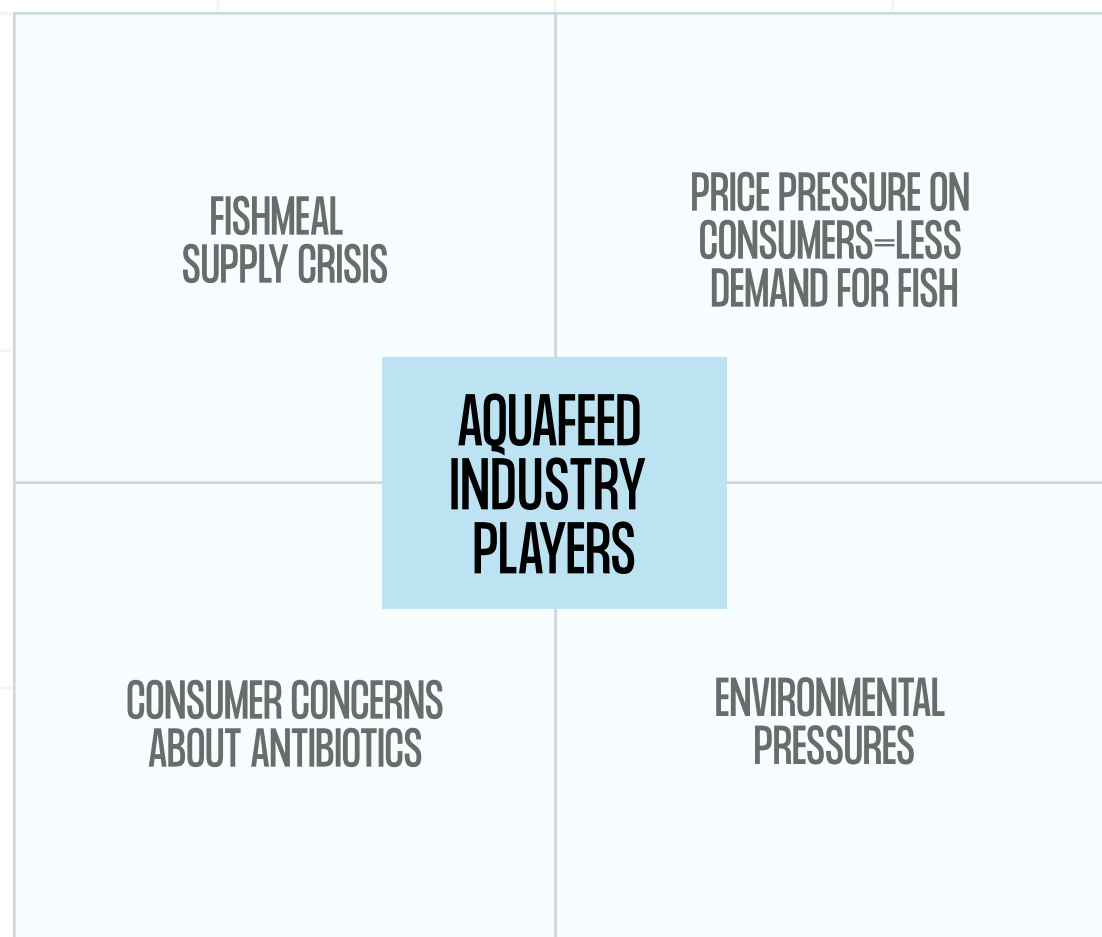
## AQUACULTURE OPERATORS ARE UNDER PRESSURE:

there is increasing demand for seafood,  
but few viable sources of their most  
valuable input:

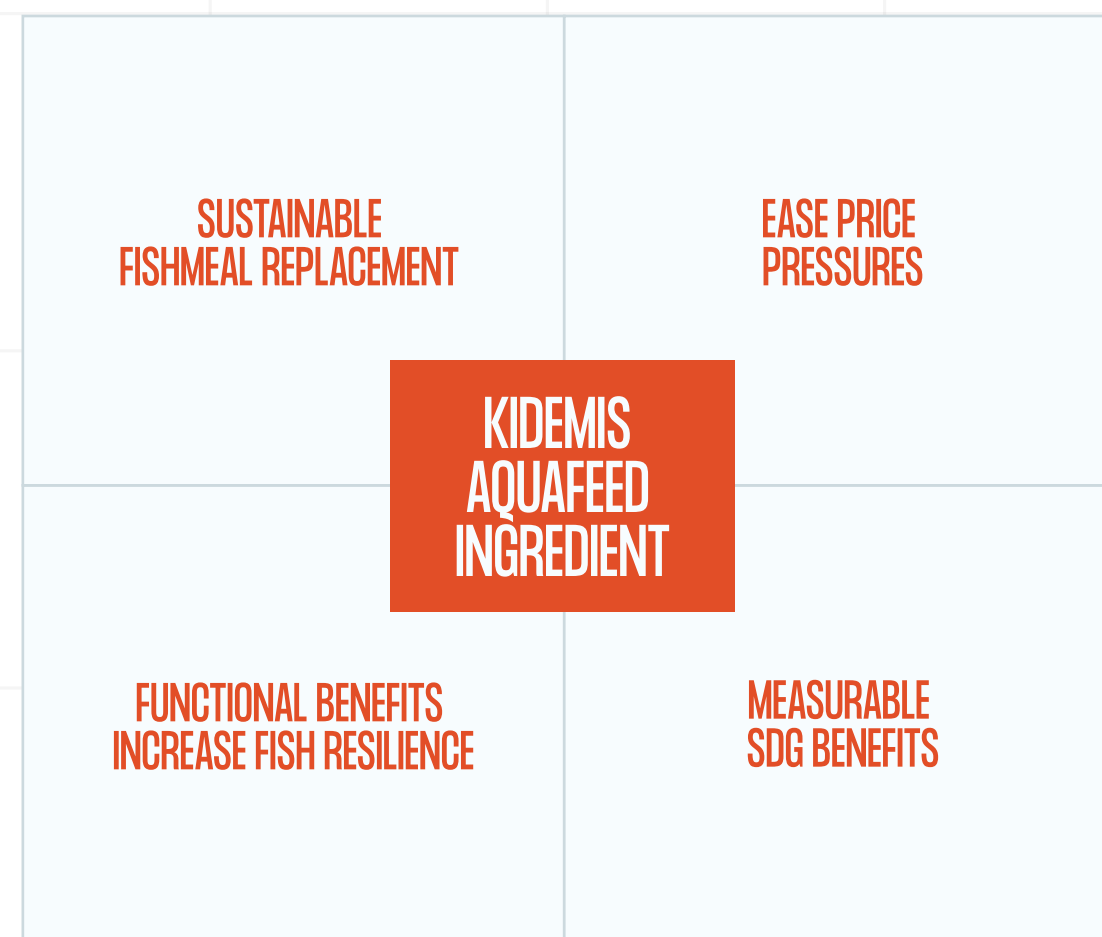
# FEED



# CUSTOMER PAIN



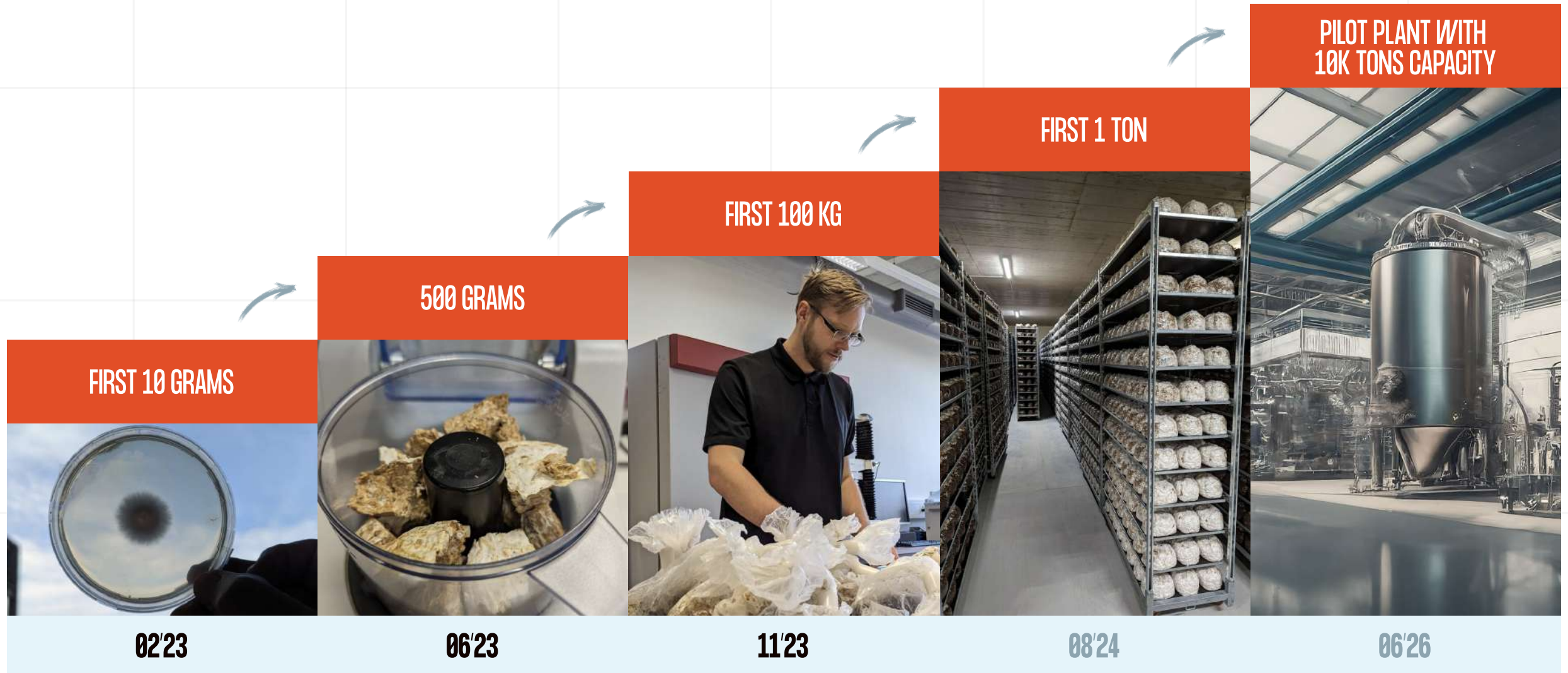
# OUR SOLUTION



# BUSINESS MODEL



# SCALE-UP ROADMAP





# WHO WILL BUY / MARKET

TAM (GLOBAL AQUAFEED)

**CHF 80 B**

SAM (EUROPE)

**CHF 25 B**

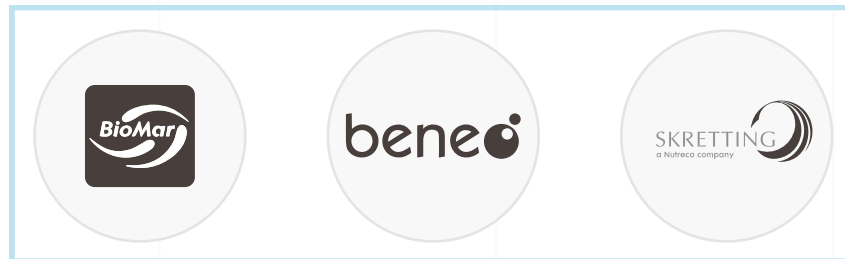
SOM (2%)

**CHF 500 M**

Source:

<https://www.grandviewresearch.com/industry-analysis/aquafeed-and-aquaculture-additive-market>

Dominated by global players:



Lack of sustainable supply

# FINANCIALS

Target: scaling  
up process up

**1M Tons  
/year**

Target Gross  
margin

**45%**

Break  
even

**2028**

Lean operation  
leading to EBIT  
in 2030

**EUR 102M**

CAPEX  
investment

**2026/29  
EUR 71M**

# KIDEMIS TEAM

COMBINING BUSINESS, SCIENCE AND IMPACT



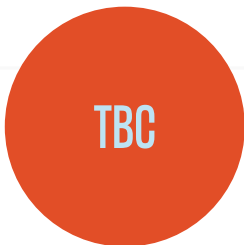
## LEADERSHIP TEAM



CO-FOUNDER/CEO  
**DR. CONSTANTIN MARAKHOV**



CO-FOUNDER/CSO-CTO  
**SEAN WASSERMANN**



CHIEF INDUSTRIALISATION OFFICER  
**TBC**



CO-FOUNDER/ADVISOR FINANCE AND STRATEGY  
**JOHN ERICSSON**

## ADVISORS



WORLD LEADING BIO TECH INVESTOR  
**MICHÈLE OLLIER**



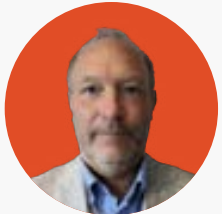
PROFESSOR IN AQUACULTURE, AQUAFORUM/HAFL  
**THOMAS JANSSENS**



PROFESSOR IN STRATEGY & SUSTAINABILITY AT IMD  
**KNUT HAANAES**



# JOIN US ON OUR JOURNEY TOWARDS A MORE SUSTAINABLE WORLD.



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